

AISU Board of Directors Meeting Agenda

9:30 a.m., Wednesday, July 6, 2016

AISU Board Room (2nd Floor Conference Room)

In Attendance: Richard Maxfield, David Chan, BJ Millar, Diane Johnson, Geoff Davis, Darcie Davis, Michael Farley, Mark Smith and Nathan Justis

- I. Richard Maxfield calls the meeting to order at 9:40 a.m.
- II. Financial Report (B.J. Millar)
 - a. Budget adjustments for high priority facility improvements
 - b. Consideration of \$350,000 loan from Dragon Will Enterprises
 1. Use of promissory note is an alternative financing option due to delay in receipt of EB-5 funding.
 2. (10%) Interest only payments until principle is paid in full (\$35,000 annually.)
 3. B.J. Millar motions to request the development of cash flow models that reflect the potential impact of the \$350,000 promissory note from RedApple Finance and delay the vote on the promissory note.
 4. Diane Johnson seconded the motion.
 5. Geoff Davis amend the motion made by B.J. Millar to: review the requested cash flow model from Red Apple and reconvene later in the week for board consideration and discussion.
 6. Votes in favor: Maxfield, Chan, Millar, Johnson & Davis (unanimous.)
- III. Work Session
 - a. Longer-term facility and site plans
 1. Elementary school building
 2. Field house and athletic facility
 - i. Require development of community partnership to provide additional funding.
 3. Realms building
 4. Land acquisition
 - b. Strategic financial plan
 1. Diane Johnson: AISU been life-changing for many students in less than optimal circumstances (lack of all facility improvements we want.) We want to be able to replicate this model across Utah, the U.S. and World but we need more sustainability (fiscally and educationally.)
 - i. Ask the question: Have we really exhausted all of our resources and creativity to fix our facility issues?
 2. Over the past 2 ½ years we have spent a lot of time dealing with financial issues. The short-term loan makes it less stressful and so we are able to focus on other things.

3. REIT: 21.5 million dollars that we cannot bond out of for 5 years.
 - i. Plan A: use EB-5 funding
 - ii. Plan B: Cash-flow Financing issue
 - iii. When we refinance in 2019 we could have \$50,000/month loan repayment schedule
 4. Disseminate: Experimental Educational Model
 - c. Program Development Issues
 1. Evolutionary Academic Program Development (Nathan Justis) Hard lessons learned
 - i. Year One Lesson: pre-packaged courses from online providers are not the right fit for our school.
 - ii. Year Two Lesson: our teachers are not curriculum developers
 - iii. Year Three adoption of GCE: We found a tool that had been developed over five to six years that was blended that was project based that was purposeful. It was a great discovery.
 - d. Strategic Plan
 1. Corporate Connections: As a school we should facilitate connections between student and the community. We should develop partnerships with businesses to allow the facilitate this.
 - i. Build on Entrepreneurship Business Class, Intensives, Internships, Ambassador Class and External Investigation component of GCE courses
- IV. Program Improvement Committee Report (Geoff Davis)
 - a. *Grade* our competences at a board, administration and teachers level.
 - b. *Plan* specific things to help us complete our competences
 - c. *Open source* for continual learning by reaching out to the AISU community: staff, students and parents.
- V. Richard Maxfield suspends the board of directors meeting until the board is able to reach a conclusion regarding the immediate financial issue.