

AISU Board of Directors
Minutes of Meeting
1:00p.m, October 3, 2014

Location: 4998 S. Galleria Drive (360 West), Board Conference Room (2nd Floor)

Board members in attendance: Richard Maxfield (arrived late), James Ritchie, BJ Millar, Diane Johnson

Others in attendance: Michael Farley, Doug Braithwaite, Randy Anderson

- I. Board Member James Ritchie called the meeting to order at 1:30 p.m.
- II. Mike Farley will send out minutes from previous meeting within the week.

James Ritchie made a motion to review the missing minutes at that time. Diane Johnson seconded the motion.

- a. Votes in favor: Ritchie, Johnson, Millar
- b. Votes opposed: None

- III. Superintendent's Report:
 - a. Mike Farley introduced Randy Anderson as the Director of Development and explained his important role to AISU.
 - b. Wednesday, October 1st, was the official count day.
 - c. We are at 1,016 and we are purging and cleaning our list
 - d. The final count report is due on October 7th.
 - e. We are where we thought we should be but still working to get to be the school we want to be. Real work is just beginning
 - f. EB-5 money will be used to prepare revised budget. Future goal is to figure out how the ultimate campus looks.
 - g. Staff is committed to goal to personalize and maximize learning and to create something exceptional.

- IV. Financial Report:
 - a. BJ Millar would like to meet with Red Apple to have a full financial report.
 - b. EB-5: there are two signed investors at 500k each. One should come in within the week and one by the end of the month. There is one more possible investor from the U of U for 500k from which a possible satellite location could be created.
 - c. Goal is to secure 7 million in financing.
 - d. We have more staff than budget for.

- V. Potential Board Members:
 - a. Kent Mohlman is the Performance Auditor for State Board of Ed. He is interested and will think about it.
 - b. Susana Clar is out of town

- c. Goal for next meeting is to have 2 candidates ready for proposal.

VI. Discussion on presenting our school as a public hybrid.

BJ Millar made a motion to approve formation of AISU Academy.

Diane Johnson seconded the motion.

- a. Votes in favor: Millar, Johnson, Ritchie
- b. Votes opposed: None

VII. Jim Blair and Bryce Johnson presented the Fuel Ed. Program

- a. Helped create our onboarding experience
- b. They developed Own It. They are building a program that that can be customized where student can move from a single sign-on directly into courses. Goal is to make it seem like technology is not apparent.
- c. Summary of Fuel Ed is that 650 kids have done 100%.
- d. Parent access is high priority!

VIII. St. Petersburg Humanitarian Project – Erica Glenn, Christa Saeger

- a. WTA – Wholeness Through the Arts is an arts based wellness program for orphans in St. Petersburg, Russia
- b. Grant to go this summer to work with orphans and research ways to help through music therapy
- c. Richard Maxfield would like to see a direct link to our program at AISU.
- d. In the interest of time, discussion is tabled for a future meeting as decisions do not need to be made immediately. This will be a carry over item. Study will be made of this request.

IX. Policy Considerations: Lunch policy – Discussion of liability issues for students leaving campus. Discussion of adding “for high school student” to policy.

BJ Millar made a motion to approve the Lunch Policy with a change in the title. Diane Johnson seconded the motion.

- a. Votes in favor: Maxfield, Johnson, Millar
- b. Votes opposed: None

BJ Millar made a motion to accept the AISU Dual Enrollment Policy as it stands. Diane Johnson seconded the motion.

- a. Votes in favor: Maxfield, Millar, Johnson
- b. Votes opposed: None

X. Randy Anderson lead discussion of lunch programs. We will be participating with Murray District within 2-3 weeks (pay a premium) and move to be independent under the Federal program within 3-4 months which includes training and certification.

BJ Millar made a motion to approve moving forward to develop independent status under the Federal School Lunch Program with approval based on application fees pending final implementation of business plan. Diane Johnson seconded the motion.

- a. Votes in favor: Maxfield, Millar, Johnson
- b. Votes opposed: None

AIS BUSINESS PORTION OF MEETING

- XI. Realms: we are still working on operational agreement with AISU and Realms. Realms has 58 students, 30 of which are International.

Mike would like to approve, adding into our business plan, adding 1 (one) satellite location in TEA area by our third year. Employees would be AIS.

BJ Millar made a motion to approve development of satellite AISU program allowing the three EB-5 investor of 500k. Diane Johnson seconded the motion

- a. Votes in favor: Maxfield, Millar, Johnson
- b. Votes opposed: None

EXECUTIVE SESSION

BJ Millar made a motion to go into executive session. Diane Johnson seconded the motion.

- a. Votes in favor: Maxfield, Millar, Johnson
- b. Votes opposed: None

- I. Group raising EB-5 funds. Linda Li is interested in working for AISU to help us protect and build our “brand” in China and to get top recruits. She wants to be our exclusive agent in China and raise our tuition fee for international students to 50k, an all inclusive price. She wants a 5-year contract. This is a conflict with David Chan.

- XII. BJ Millar moved to adjourn executive session. Diane seconded the motion.

- a. Votes in favor: Maxfield, Millar, Johnson
- b. Votes opposed: None

GENERAL SESSION CONTINUED

- XIII. BJ moved to adjourn the Board Meeting, Diane seconded the motion.

- a. Votes in favor: Maxfield, Millar, Johnson
- b. Votes opposed: None
- c. Richard Maxfield adjourned the meeting.