

AISU Board Meeting Minutes
October 30, 2015 at 4:30 P.M.
AISU Board Room (2nd Floor Conference Room)

In Attendance: Richard Maxfield, Diane Johnson, Kent Mohlman, Geoff Davis, Michael Farley, Mark Smith & Nathan Justis

- I. Richard Maxfield called the meeting to order at 4:40 P.M.

- II. Utah Consolidated Application Goals from 2014-15 school year
 - a. Performance of students in math
 - i. Goal from 2014: Half of all AISU student in the bottom quartile in math would move out of the bottom quartile in their basic math skills as measured by the MAP assessment.
 - ii. In 2014-15 academic year 19% of AISU student in the bottom quartile moved out of the bottom quartile by the end of the year.
 - b. Performance of students in reading
 - i. Goal from 2014: Half of all AISU student in the bottom quartile in reading would move out of the bottom quartile in their basic reading skills as measured by the MAP assessment.
 - ii. In 2014-15 academic year 30% of student in the bottom quartile moved out of the bottom quartile by the end of the year.
 - c. Performance of students with disabilities
 - d. Geoff Davis moves to approve the Utah Consolidated Application Plan
 - e. Kent Molhman seconds the motion.
 - f. Votes in favor: Maxfield, Johnson, Mohlman, & Davis (unanimous)

- III. Utah Charter School Fidelity Survey
 - a. Nathan Justis to highlight any areas of improvement from the AISU Charter and send to all board members.

- IV. Cash flow update & Superintendent Report
 - a. Short term: November
 - i. Brands (Schoolhouse) have agreed to put up the \$175,000 for the billboard rights.
 - ii. Mark Smith to proceed with adding a buy back option and terms for the billboard rights.
 - b. December
 - i. Payment to be received of \$200,000 as a loan that could turn into equity with buyout option from a potential AIS China partner.
 - ii. There are a few parties interested in the AIS China project and Mike Farley will put together the AIS China Package depending on which party moves forward for the board to review. Any proposal Mike puts together will include which countries laws

the agreement with be bound upon i.e. Utah Law, New York Law or Hong Kong Law.

- iii. Richard Maxfield approach Stephen Henagar College about the development of their administration offices on the parcel of land on Vine Street.
- iv. The AISU board and staff to continue to pursue finding donors for AISU with focus on our intensives and other innovative assets from our model including a scholarship fund for international students from specific countries.

V. Adjournment

- a. Diane Johnson motioned to adjourn the meeting.
- b. Kent Mohlman seconds the motion.
- c. Votes in favor: Maxfield, Johnson, Mohlman & Davis (unanimous).
- d. The October 30, 2015 board meeting is adjourned at 5:40 P.M.